# CUSHMAN & WAKEFIELD



# TAMPA BAY LAND MARKET OVERVIEW

### QUARTERLY REPORT

Bruce Erhardt Cushman & Wakefield of Florida, LLC

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### ERHARDT'S QUICK LOOK AT THE LAND MARKET

In light of the current economic conditions, we must now look forward to see what the effects of COVID-19 will have on our land markets.



#### SINGLE FAMILY

Since the second quarter, home builders are still as aggressive in pursuing new land deals as I have ever seen. We are also seeing more interest further out for entry level and single family for rent. Prices are firm and rising. <u>Click</u><u>here to view RCLCO Top 50</u>. Starkey Ranch, Bexley Ranch, and Lakewood Ranch made it for our market. <u>Click here to view the housing market update</u><u>for Tampa MSA third quarter 2021</u>.

#### MULTIFAMILY

As with single family, rental and multifamily is still extremely active. Prices are going up because of a lack of quality sites.

#### RETAIL

Retail is very active for out parcels. Look for redevelopment of some older centers.

#### INDUSTRIAL

Similar to residential, industrial land acquisition is still very strong with interest from developers and users. Our market has a shortage of A-quality sites. <u>Click here for local C&W market statistics</u>.

#### OFFICE

Very little spec developer interest. Active prospects are end users or medical <u>Click here for local C&W market statistics</u>.

#### HOSPITALITY

Drive to resorts and highway product is doing well. Fly to resorts and convention hotels are suffering.



### INTERESTING ARTICLES FROM PIKE OLIVER URBANEXUS

### REAL ESTATE MARKET CYCLE REPORT Q3 2020

TO VIEW THE ARTICLE

TO VIEW THE REPORT

### FLORIDA TAKES WETLANDS PERMITTING ROLE FROM FEDERAL GOVERNMENT; ONLY 3RD STATE TO DO SO

TO VIEW THE ARTICLE

### CEL ASSOCIATES, CHRISTOPHER LEE, THE FUTURE OF REAL ESTATE AND IMPORTANT FACTS YOU SHOULD KNOW

TO VIEW MORE

### ULI EMERGING TRENDS IN REAL ESTATE

### FLORIDA POPULATION 2020 (DEMOGRAPHICS, MAPS, GRAPHS)

TO READ MORE

TO READ THE REPORT

#### **THE CUSHMAN & WAKEFIELD** LAND ADVISORY GROUP

This group brings together teams of seasoned and knowledgeable professionals who have expertise in all aspects of buying and selling. These teams use their substantial experience and proprietary real-time local market information to analyze and develop appropriate strategies for individual sites or portfolios. By capitalizing on various resources within the company, Cushman & Wakefield is uniquely qualified to combine local real estate knowledge with experience in international and domestic capital markets through our Equity, Debt and Structured Finance Group.



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